

MAG INTERACTIVE AB (PUBL) INTERIM REPORT & YEAR END REPORT SEP-AUG 2020/21

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2020/2

ABOUT

MAG INTERACTIVE AB [PUBL]

MAG INTERACTIVE IS A LEADING MOBILE GAME DEVELOPER FOCUSED ON CASUAL SOCIAL GAMES. WITH PASSIONATE, CREATIVE TEAMS AND A DATA-DRIVEN BUSINESS MODEL, MAG DELIVERS WORLD-CLASS GAMING EXPERIENCES TO MILLIONS OF PLAYERS WORLDWIDE. MAG SPECIALIZES IN WORD GAMES AND TRIVIA, WITH A PORTFOLIO OF TITLES INCLUDING NEW QUIZDUEL, WORDZEE, PRIMETIME, WORD BUBBLES, RUZZLE, WORD DOMINATION AND WORDBRAIN, THAT HAVE BEEN DOWNLOADED OVER 350 MILLION TIMES. MAG HAS STUDIOS IN STOCKHOLM AND BRIGHTON AND WAS LISTED IN 2017 ON THE NASDAQ FIRST NORTH PREMIER GROWTH MARKET WITH THE TICKER MAGI.

FOR MORE INFORMATION VISIT WWW.MAGINTERACTIVE.COM.



- The Group's net sales for the period were 69,647 KSEK (55,100 KSEK), an increase of 26% compared to the same period the
 previous year
- EBITDA for the period was 21,743 KSEK (7,664 KSEK)
- Adjusted EBITDA for the period was 22,987 KSEK (596 KSEK) (adjustments for EBITDA relate to effects from acquisition costs and social contribution costs from revaluation of option programs)
- The Group's game contribution for the period was 47,923 KSEK (25,662 KSEK), an increase of 87% compared to the same period the
 previous year
- Average revenue per daily active user (ARPDAU) for the period was 5.4 US cents (3.4 US cents), an increase of 59% compared to the same period the previous year
- The result per share during the quarter was 0.30 SEK/share (-0.14 SEK/share)
- The cost of user acquisition for the period was 15,026 KSEK (21,565 KSEK)
- Daily and monthly active users (DAU and MAU) were 1.6 million and 5.5 million respectively during the quarter, a decrease of 16% and 14% compared to the same period the previous year

SUMMARY OF THE PERIOD SEP 2020 UNTIL AUG 2021

- The Group's net sales for the period were 286,584 KSEK (217,567 KSEK), an increase of 32% compared to the same period the
 previous year
- EBITDA for the period was 56,617 KSEK (21,157 KSEK)

Wordalot

- Adjusted EBITDA for the period was 56,609 KSEK (14,202 KSEK) (adjustments relate to effects from acquisition costs and social contribution costs from revaluation of option programs)
- The Group's game contribution for the period was 177,350 KSEK (119,735 KSEK), an increase of 48% compared to the same period the previous year
- The result per share during the period was 0.27 SEK/share (-0.66 SEK/share)

SIGNIFICANT EVENTS DURING AND AFTER THE PERIOD SEP 2020 TO AUG 2021

- · On September 1 2020 the acquisition was completed and Sventertainment AB became a wholly-owned subsidiary
- On January 4 2021 the acquisition was completed and Apprope AB became a wholly-owned subsidiary
- On February 28 2021 the warrant program 2021/2024:3 which was approved by the AGM 2021, was initiated.
- · A new long term incentive program for employees started on March 1 2021
- · On March 8 2021, the new live trivia game mode QuizDuel Live launched in New QuizDuel on the German market



FROM THE CEO HIGHEST YEARLY REVENUES TO DATE

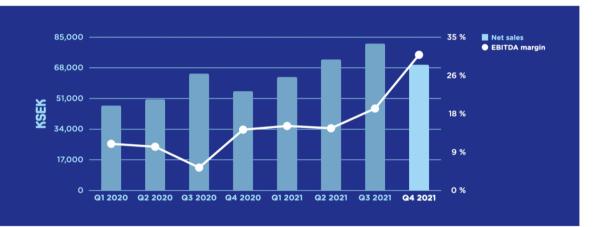
2020/21

Growing revenues and improved profitability

I am happy to be able to summarize another quarter with strong revenue growth and improved profitability. At 26% revenue growth relative to the same quarter last year, it is the seventh consecutive quarter we are reporting a growth rate of +20%. Our EBITDA margin improved to 31%, and we generated a positive quarterly result. An important driver of the strong result is the continued improvement of the average revenue per daily active user (ARPDAU) which grew by 59% compared to Q4 last year. Revenues from Q4 reached 70 MSEK, and the EBITDA was 22 MSEK.

Our best year yet

Now that the full financial year has passed we can look back and conclude that we recorded our highest yearly revenues since the company's founding eleven years ago. At 287 MSEK, we grew revenues by 32% versus the previous financial year. The EBITDA was 57 MSEK which means that we operated at a 20% EBITDA margin on average during the year.



Net sales and EBITDA margin development

Optimizing our growth games

New QuizDuel continues to improve, and we are very optimistic about the game's potential in the coming years. ARPDAU is strengthened through new in-game events, optimization of the existing *Arena* game mode and, in Germany, through the addition of *QuizDuel Live*. Since re-launching *QuizDuel Live* with the addition of cash prize rewards in August, this particular game mode's ARPDAU has improved significantly compared to the spring.

Wordzee saw a decline in active users during Q4 due to limited user acquisition. In the beginning of Q1 of the new financial year, we have started to see a reversal of that trend. Our expectations for the game are still very positive for the coming year, and Wordzee remains an important growth product in our portfolio.





FROM THE CEO HIGHEST YEARLY REVENUES TO DATE

2020/21

Live Operations runs a strong evergreen portfolio

Word Domination transitioned during Q4 to our Live Operations (Live Ops) team. This means that we have full focus on optimizing Word Domination's events and tapping into all the learnings we have harvested from the Live Ops portfolio. Thanks to the higher efficiency of Live Ops relative to active live development of new games and growth products, we have freed up even more game development capacity for new game projects. We achieve a higher efficiency in Live Ops by having common tools for handling all games in that part of the portfolio, and thus a single team can handle multiple games.

WordBrain, which is the game we first handed over to our Live Ops team, had its strongest Q4 in more than three years in terms of revenues and ARPDAU. Using the latest generation of our central event system the game's performance improved significantly during the quarter. We will now deploy this new, more flexible event system throughout the Live Ops portfolio to maximize the value of the learnings from WordBrain.

Building an exciting pipeline of new games

We have more people than ever before working on new games, meaning that we are investing heavily in the future pipeline for MAG. Four games were market tested during Q4 and additional new games are planned to be market tested during Q1. The games are tested - often with thousands of users - to get a good sense of how to continue to improve the experience for our players. Our ambition is to develop our games to the point where they are ready for an official soft launch but as the performance requirements for a soft launch are high, not all game projects are likely to get the final go ahead. MAG has a solid track record of launching games that can be successful for years, and we intend to keep that high quality bar going forward.

Impacts of changes to the iOS ecosystem

Apple's App Tracking Transparency (ATT) framework - that has decreased the number of users sharing their identifier for advertisers (IDFA) with publishers - did not have a significant impact on our advertising revenues on most channels. Where we did see a significant change was on the Facebook Audience Network, where both user acquisition and ad monetization on the iOS platform were negatively impacted by the IDFA change. As Facebook historically is the most precise network in terms of targeting, this is not surprising.

The entire advertising ecosystem is working quickly to adapt to the new world of less precise targeting, and a competitive player like MAG with broadly appealing games should be in a good position to benefit from these changes.





FROM THE CEO HIGHEST YEARLY REVENUES TO DATE

Decline in user acquisition investments and active users

We invested less in user acquisition in Q4 relative to the same quarter last year. This is partly due to us seeing poorer performance from the Facebook user acquisition traffic on iOS and partly due to general competition in the marketplace. We continue to aim for maximizing user acquisition investments under the constraint that we can keep our payback requirements that for most games target a six months window. In the longer term it is not desirable to invest at the levels we did during Q4, and we have a strong focus to get up to previous investment levels again.

Our daily active users (DAU) usually decrease 10-15% between Q3 and Q4 due to seasonality. This year the drop was at the higher end of this range (15%) which can be attributed to lower user acquisition investments as well as to the gradual reopening of societies likely leading to a decreased focus on playing games. We believe player patterns will return to normal during the fall and that daily active players should start increasing again in Q1.

Getting back to the office

As of October 1st we have changed our Remote First working environment to something we call "Flexible Office First". This means that everyone is working at least three days a week in the office and up to two days a week from home. We are introducing this to see if we can get the most out of the learnings from the past year of remote work. Some things can be even more productively achieved from home thanks to increased focus, whereas other tasks are easier to do with high quality in person collaboration. Hopefully we can get the best of both worlds, and we are evaluating this new way of working continuously together with our teams to see what can be improved. Everyone was really excited to start working together again when we had our first full day together at the office on October 1st; we believe this will be a massive energy boost for the company.

An exciting time ahead of us

With the highest yearly revenues in company history, while returning to profitability, we are adding another strong year to the history of this exciting journey. As always we are looking both at our internal development capabilities as well as the potential for acquisitions of great teams and IP to create long term value for the company in the future.

We are working in a highly competitive space, but our ability to attract the most talented people makes for an exciting opportunity to compete with the best. Mobile free-to-play games have only been around at a decent scale for about ten years, and there is still significant growth potential left for the best companies. We are on an exciting path that I hope will continue to lead to good results in the coming years as well.

DANIEL HASSELBERG, CEO



SUMMARY OF THE BUSINESS' KEY PERFORMANCE INDICATORS

| | | Jun 21-Aug 21 | Jun 20-Aug 20 | Y/Y change | Sep 20-Aug 21 | Sep 19-Aug 20 | Y/Y change |
|--------------------------------------|------------|---------------|---------------|------------|---------------|---------------|------------|
| Net sales | KSEK | 69,647 | 55,100 | 26% | 286,584 | 217,567 | 32% |
| Currency (USD) | SEK/USD | 8.54 | 9.04 | -6% | 8.51 | 9.54 | -11% |
| Net sales USD | KUSD | 8,126 | 6,094 | 33% | 33,656 | 22,808 | 48% |
| In-app purchases | KSEK | 25,139 | 26,302 | -4% | 111,602 | 83,586 | 34% |
| Advertising sales | KSEK | 44,239 | 28,798 | 54% | 174,259 | 133,390 | 31% |
| User acquisition | KSEK | -15,026 | -21,565 | -30% | -76,718 | -72,774 | 5% |
| Game contribution | KSEK | 47,923 | 25,662 | 87% | 177,350 | 119,735 | 48% |
| EBITDA | KSEK | 21,743 | 7,664 | 184% | 56,617 | 21,157 | 168% |
| EBITDA margin ¹ | % | 31% | 14% | 17 | 20% | 10% | 10 |
| Adjusted EBITDA | KSEK | 22,987 | 596 | 3,757% | 56,609 | 14,202 | -299% |
| Adjusted EBITDA margin ¹ | % | 33% | 1% | 32 | 20% | 7% | 13 |
| Operating profit | KSEK | 8,804 | -2,240 | 493% | 7,358 | -16,611 | 144% |
| Operating profit margin ¹ | % | 13% | -4% | 17 | 3% | -8% | 10 |
| Profit | KSEK | 7,880 | -3,678 | 314% | 7,027 | -17,371 | 140% |
| Earnings per share | KSEK | 0.30 | -0.14 | 314% | 0.27 | -0.66 | 140% |
| Cash flow from operating activities | KSEK | 23,038 | 946 | 2,335% | 50,020 | 37,874 | 32% |
| Average employees | | 110 | 90 | 22% | 105 | 84 | 25% |
| Daily active users (DAU) | Millions | 1.64 | 1.96 | -16% | 1.87 | 2.06 | -9% |
| Monthly active users (MAU) | Millions | 5.48 | 6.40 | -14% | 6.02 | 6.78 | -11% |
| Monthly unique payers (MUP) | Thousands | 47 | 55 | -13% | 53 | 51 | 5% |
| ARPDAU | US \$ cent | 5.39 | 3.38 | 59% | 4.93 | 3.03 | 63% |

¹Y/Y change in percentage points





Strong growth product with high revenue

Wordzee is MAG's unique word game where players challenge each other to form words from letter tiles that are placed on a special game board. The player who fills the entire board takes home "Wordzee" and extra bonus points. The game was released globally in November 2019 and has shown strong key figures since launch.

Almost two years after the game was released globally, Wordzee has developed into one of MAG's strongest growth products. The game's average revenue per daily active user (ARPDAU) remains at a high and stable level.

New advertising strategy increases revenue

Through "rewarded videos" users can watch video ads instead of paying to receive bonuses in the game. The strategy for monetizing these non-paying players was optimized during the quarter. These users now have the opportunity to watch an infinite number of videos, which has initially yielded positive results with increased ad revenue and higher ARPDAU. The new strategy has been inspired by Apprope's word games, which have a large number of non-paying players in their target groups. To find a good balance between paying and non-paying players, monetization will continue to be optimized going forward. Thanks to the new advertising strategy, more marketing campaigns could be tested with user acquisition (UA), which led to UA being able to scale up more in August compared to earlier in the summer.

Optimizations to improve the gaming experience

To increase user engagement and improve the gaming experience in general, the game's first time experience and user interface were also optimized. The team is in the process of working on a new, faster game mode to reach another group of casual players. Wordzee is an important part of MAG's game portfolio; the company believes in continued growth and increased revenue for the game in the coming quarters.



NEW QUIZDUEL

Solo Mode is launched in New QuizDuel in Germany

New QuizDuel was launched globally in May 2020 and is the successor to classic QuizDuel, a trivia game where players challenge friends and other users around the world in quizzes. New QuizDuel introduced the new multiplayer mode *Arena*, where the player competes against four other people to climb the charts.

During Q4 a solo event was introduced in New QuizDuel on the German market. It was launched as a test to offer players more variety, content and new challenges with the goal of increasing users' playing time and the average revenue per daily active user, ARPDAU. The test showed positive results, and based on this other solo events are planned this fall. The long-term plan is to make Solo Mode a permanent feature in New QuizDuel in the future.

Cash prize is introduced in QuizDuel Live

The live mode *QuizDuel Live* was launched earlier this year in New QuizDuel on the German market. The game mode is designed together with the live trivia app Primetime, with live quizzes in New QuizDuel led by a German-speaking host. The live shows are about ten minutes long, and players participate for free and compete by answering up to 12 questions live. Up to question seven, players can use a lifesaver if they answer incorrectly to continue playing.

QuizDuel Live was paused during the summer, when mobile usage generally declines, and was relaunched in August along with the introduction of cash prizes. In the past, players have been able to win lifesavers and tickets to the *Arena* game mode, and now they can also win or donate money. Viewership since the relaunch has been stable and has followed the app's general user pattern of being most popular on Sundays and Mondays. Most QuizDuel players have not yet tried *QuizDuel Live*. MAG continues to have a positive view of scaling up the live mode and activating a larger part of the player base.

Focus on improving monetization and new design

The focus going forward will continue to be on improving monetization in the game. MAG believes that the launch of a permanent Solo Mode has the potential to improve ARPDAU in the future. An updated design together with interface improvements is also planned. The goal of these changes are to improve the user experience for players and to increase monetization and long-term player engagement.



Word Domination moves into Live Ops

During Q4, the operation of the tactical word game Word Domination was moved to the Live Operations team, which also took over the operation of Ruzzle in Q3. With its stable player base, MAG sees opportunities to continue to develop Word Domination while also freeing up developers from the team for new projects. Live Ops will continue to optimize the game and, as before, release a steady stream of the game's popular collectible events.

Word Domination has grown into one of the company's finest evergreens. It has one of MAG's best gaming economies: Word Domination has dedicated "VIP players" - players who pay a subscription fee every month to get bonuses in the game - who in Q4 accounted for 38% of all in-app purchases, in comparison with 28% in Q3. MAG looks forward to continued positive results for the game in Live Ops in the future.

WordBrain increases in total revenue

The word game WordBrain has been live for more than eight years and continues to be a strong evergreen game for MAG with a stable revenue stream. During Q4 a new event system was launched in WordBrain that makes it much easier to configure the game's event design; events can be made more challenging and varied, and the number of levels can be increased or decreased. The new system effectively monetized the game's most dedicated users, which significantly increased WordBrain's total revenue. The paying players have been retained and provide opportunities for increased monetization in WordBrain.

Revenue continues to be stable for Ruzzle

Released in 2012, Ruzzle is MAG's first word game success and is still one of MAG's most important evergreens with predictable and stable revenues. During Q4 there was a certain seasonal decline in gaming, something that all products notice during the summer months, and also some impact of the iOS 14 update with lower advertising revenues. However, Ruzzle still notes increased revenues in total compared to Q4 last year. These increased revenues are a result of the game economy being redesigned and monetization improved in 2020.

The Live Ops team is becoming more and more important for MAG - this is where MAG's evergreens continue to live and be optimized, and it is clear that improvements in Live Ops can have a significant effect on total revenue.





Game studio with an audience of millions

Started in 2012, Apprope is a Swedish mobile game studio that mainly develops games in the word category. The studio was acquired by MAG in early January 2021. Apprope's games have reached over 55 million users, and several of their games have ranked high on the US charts. Their most famous word game, Word Bubbles, has been downloaded over ten million times, had sales of approximately SEK 100 million and reached first place in the word game category in more than 50 countries.

Further development of Word Mansion

The word puzzle game Word Mansion was launched for iOS and Android in the autumn of 2020 and passed one million downloads in Q3. It is a puzzle adventure framed by a story that revolves around renovation and decoration. Word Mansion has a high average revenue per daily active user (ARPDAU).

New content was added to the game in Q4, and the order of levels was optimized to increase long-term player engagement.

In order to be able to reuse the infrastructure for new games in the same engine, Apprope is also working on expanding the game engine in which Word Mansion is operated. Apprope and MAG have a positive outlook on testing new games developed in Word Mansion's game engine in the coming quarters.

Synergies with Live Operations

The work together with Live Operations is also continuing. Thanks to lessons learned from Live Ops, Apprope has added a rolling schedule for events similar to the one used in WordBrain, as well as sales on certain weekdays. This led to increased player engagement and longer playing time for users.

Result of test launch of Riddle Pictures

During the previous quarter, the word game Riddle Pictures was test-launched. Apprope uses an alternative process compared to MAG to test games to a broad market at an early stage. The test period showed positive results regarding the monetization system with "rewarded ads" - where players do not pay but watch a commercial to get bonuses in the game. Excepting the ads, the test did not reach its set KPIs and was thus concluded.





Leading in live trivia in the Nordics

Primetime is a popular live quiz app that was acquired by MAG on September 1, 2020. In Primetime, trivia shows broadcast live with a presenter seven days a week, and players compete to win a sum of money by answering up to eleven questions in real time.

Primetime was released in Sweden in 2018. It has since released localized versions in Norway, Denmark, Finland and is now the leading player in live trivia in the Nordics.

The app is monetized through sponsorship campaigns, a financing model that, though different from other games in MAG's portfolio, has worked well for Primetime. The app has a stable user base with a higher average revenue per daily active user (ARPDAU) than the average for MAG's games overall.

Relaunch of QuizDuel Live

QuizDuel Live is a live game mode in New QuizDuel which was designed in a collaboration between Primetime and the QuizDuel team then released to the German audience in early March. The concept is based on Primetime's live broadcasts, and the live shows are run from Primetime's studio in Stockholm. *QuizDuel Live* is monetized through sponsorship campaigns in a similar way as in Primetime; a sponsor buys a place in the live mode and the host informs the audience about the sponsorship. Primetime is responsible for the operation of sponsorship campaigns and after the end of the quarter, a contract was signed with a new sales partner in Germany.

Cash prizes were launched in August in connection with the post-summer relaunch of *QuizDuel Live*, something both MAG and Primetime believe can increase player engagement in the long run. MAG still sees opportunities to scale up the game mode to a larger audience.

The collaboration between the companies continues to build on the synergies that exist between New QuizDuel and Primetime.

Är Madonna äldre än Stefan Löfven?









CONSOLIDATED PROFIT/LOSS AND CASH FLOW FOR THE PERIOD JUNE UNTIL AUG 2021



OPERATING INCOME

The Group's net sales for the period totalled 69,647 KSEK (55,100 KSEK), an increase of 26%.

Own work capitalised totalled 7,581 KSEK (6,836 KSEK). See below for further details of capitalized expenses as well as depreciation of the same.

The group's net sales was primarily attributable to the games New QuizDuel, Wordzee, Word Mansion, Word Domination, Ruzzle, WordBrain and Primetime.

OPERATING EXPENSES, EBITDA AND OPERATING PROFIT/LOSS

Operating expenses totalled 56,218 KSEK (55,051 KSEK). Of these,14,060 KSEK (14,650 KSEK) were sales related costs, primarily originating from fees to Apple App Store and Google Play, as well as server costs. In addition to this 15,026 KSEK (21,565 KSEK) were costs of user acquisition and 7,812 KSEK (8,045 KSEK) were other external operating expenses.

User acquisition costs in the fourth quarter are mainly attributable to the games Word Mansion and Wordzee. Personnel expenses totalled 19,321 KSEK (10,791 KSEK), an increase of 79%. During the previous period a retroactive research and development deductible was claimed totalling 7,621 KSEK, which affects the comparability with the same period this year. Adjusted personnel costs totalled 18,412 KSEK.

EBITDA for the period was 21,743 KSEK (7,664 KSEK).

Depreciation of tangible and intangible assets totalled 12,938 KSEK (9,905 KSEK), of which 7,125 KSEK (5,901 KSEK) was depreciation of capitalized development expenses.

The Group's operating profit was 8,804 KSEK (-2,240 KSEK) and profit before tax 9,335 KSEK (-4,757 KSEK).

PROFIT/LOSS AFTER TAX

Profit after tax totalled 7,880 KSEK (-3,678 KSEK).

The profit after tax per share was 0.30 SEK/share (-0.14 SEK/share) and the profit after tax per share fully diluted was 0.28 SEK/share (-0.13 SEK/share).

The average number of shares during the period was 26,454,632 (26,409,736) and the average number of shares fully diluted was 28,135,650 (27,678,719).

CASH FLOW FOR THE PERIOD

The Group's cash flow from operating activities during the quarter was 23,038 KSEK (946 KSEK). Cash flow from investing activities was -7,623 KSEK (-7,649 KSEK). Cash flow from financing activities was -2,326 KSEK (-2,086 KSEK).



CONSOLIDATED PROFIT/LOSS FOR THE PERIOD SEP 2020 UNTIL AUG 2021



OPERATING INCOME

The Group's net sales for the period totalled 286,584 KSEK (217,567 KSEK), an increase of 32%.

Own work capitalised totalled 35,026 KSEK (28,099 KSEK). See below for further details of capitalised expenses as well as impairments and depreciation of the same.

The group's net sales was primarily attributable to the games New QuizDuel, Wordzee, Word Domination, Ruzzle, Word Mansion, WordBrain and Primetime.

OPERATING EXPENSES, EBITDA AND OPERATING PROFIT/LOSS

Operating expenses totalled 268,367 KSEK (226,554 KSEK). Of these, 61,674 KSEK (51,129 KSEK) were sales related costs, primarily originating from fees to Apple App Store and Google Play, as well as server costs. In addition to this 76,718 KSEK (72,774 KSEK) were costs of user acquisition and 34,171 KSEK (28,791 KSEK) were other external operating expenses.

Personnel expenses totalled 95,803 KSEK (73,860 KSEK) an increase of 30%. The average number of employees during the period was 105 (84) an increase of 25%.

EBITDA for the period was 56,617 KSEK (21,157 KSEK).

Depreciation and impairments of tangible and intangible assets totalled 49,258 KSEK (37,768 KSEK), of which 26,914 KSEK (23,476 KSEK) was depreciation of capitalised development expenses.

The Group's operating profit was 7,358 KSEK (-16,611 KSEK) and profit before tax 6,264 KSEK (-22,636 KSEK).

ADJUSTED EBITDA (NOTE 4)

Adjusted EBITDA for the period was 56,609 KSEK (14,202 KSEK).

PROFIT/LOSS AFTER TAX

Profit after tax totalled 7,027 KSEK (-17,371 KSEK).

The profit after tax per share was 0.27SEK/share (-0.66SEK/share) and the profit after tax per share fully diluted was 0.25 SEK/share (-0.63 SEK/share).

The average number of share during the period was 26,454,632 (26,343,600) and the average number of shares fully diluted was 27,874,899 (27,530,821).

Q4

PARENT COMPANY PROFIT/LOSS FOR THE PERIOD JUNE UNTIL AUG 2021



OPERATING INCOME

The parent company's net sales for the period were 51,566 KSEK (85,353 KSEK), a decrease of 40% compared with the same period the previous year. Of the previous year's comparative figure are 28,635 KSEK of the revenues are related to the merger of FEO Media AB.

OPERATING EXPENSES AND OPERATING PROFIT/LOSS

Operating expenses totalled 44,656 KSEK (62,032 KSEK).

Of these 11,526 KSEK (15,287 KSEK) were sales related costs originating primarily from fees to Apple App Store and Google Play, costs of user acquisition were 5,754 KSEK (21,567 KSEK) and 15,663 KSEK (11,132 KSEK) was other external operating expenses.

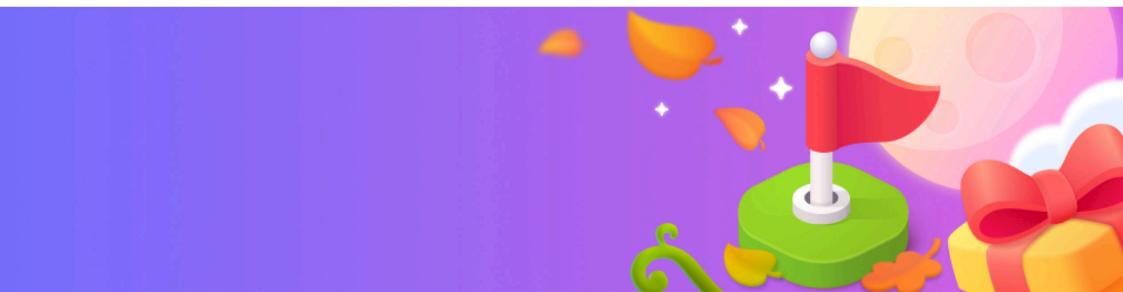
Personnel expenses totalled 11,712 KSEK (14,046 KSEK) a decrease of 17%.

Depreciation of tangible and intangible assets totalled 4,878 KSEK (18,071 KSEK). The depreciations during the previous period refers to retroactive amortization of goodwill and intellectual properties from the merger of FEO Media AB.

The parent company's operating profit for the period was 2,839 KSEK (-3,134 KSEK).

PROFIT AFTER TAX

Profit after tax totalled to 2,414 KSEK (-5,166 KSEK).



PARENT COMPANY PROFIT/LOSS FOR THE PERIOD SEP 2020 UNTIL AUG 2021



OPERATING INCOME

The parent company's net sales for the period were 234,101 KSEK (217,566 KSEK), an increase of 8% compared with the same period the previous year. Of the previous year's comparative figure are 28,635 KSEK of the revenues are related to the merger of FEO Media AB.

OPERATING EXPENSES AND OPERATING PROFIT/LOSS

Operating expenses totalled 233,099 KSEK (234,022 KSEK)

Of these costs 53,016 KSEK (51,168 KSEK) were sales related costs originating primarily from fees to Apple App Store and Google Play. Costs of user acquisition were 51,245 KSEK (72,774 KSEK) and 59,173 KSEK (35,568 KSEK) was other external operating expenses. Of the previus year's comparative figures 4,593 KSEK of the costs are related to the merger of FEO Media AB

Personnel expenses totalled 69,664 KSEK (74,511 KSEK) a decrease of 7%.

Depreciation and impairments of tangible and intangible assets totalled 19,494 KSEK (20,574 KSEK).

The parent company's operating profit for the period was -14,831 KSEK (-34,985 KSEK).

PROFIT AFTER TAX

Profit after tax totalled to -13,796 KSEK (-33,843 KSEK).



MAG Interactive

Interim Report

THE GROUP'S FINANCIAL POSITION AT THE END OF THE PERIOD



Intangible non-current assets at the end of the period totalled 269,071 KSEK (141,843 KSEK), of which 160,696 KSEK (77,153 KSEK) relates to goodwill and 108,376 KSEK (64,690 KSEK) to other intangible assets. The latter consists primarily of capitalized development expenses on own account and acquired intellectual property.

Cash and cash equivalents at the end of the period totalled 95,515 KSEK (160,630 KSEK).

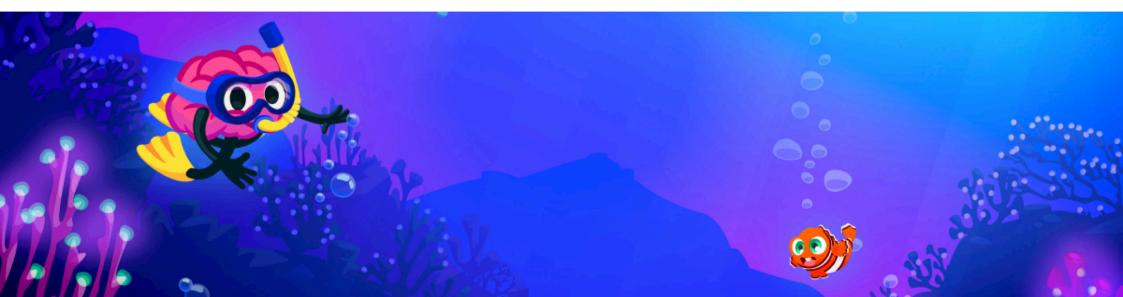
Equity at the end of the period totalled 323,416 KSEK (313,840 KSEK), corresponding to 12.2 SEK/share (11.9 SEK/ share).

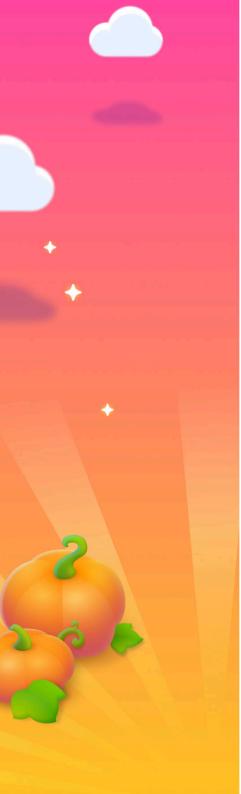
The equity/assets ratio at the same time was 67.9% (76.2%).

The group has interest bearing debt of 45,655 KSEK (54,346 KSEK) of which 137 KSEK is attributable to loan from financial institutes and the rest refers to financial lease.

THE PARENT COMPANY'S FINANCIAL POSITION AT THE END OF THE PERIOD

Cash and cash equivalents at the end of the period totalled 80,306 KSEK (156,668 KSEK). Equity at the end of the period totalled 267,628 KSEK (279,304 KSEK).





KEY INDICATORS FOR THE BUSINESS PERIOD JUNE UNTIL AUG 2021

2020/21

DISTRIBUTION OF REVENUES BY BUSINESS MODEL

The Group's net sales are distributed primarily between in-app purchases (purchases made inside games via the Apple App Store or Google Play) and in-app advertising.

The Group's net sales from in-app purchases for the period were 25,139 KSEK (26,302 KSEK), a decrease of 4% compared to the same period the previous year.

The Group's net sales from in-app advertising were 44,239 KSEK (28,798 KSEK), an increase of 54% compared with the same period the previous year.

GAME CONTRIBUTION

Cost levels of games marketed by MAG Interactive differ from game to game, both in their distribution costs (sales related costs) and marketing costs (performance based marketing). Additionally, these cost differences can be affected by the particular phase each game is in. The Group therefore reports the total contribution from games activities according to the following model: net sales minus platform fees and performance-based marketing. Performance based marketing includes digital advertising and other advertising associated directly with the company's products, as well as services and charges directly attributable to performance-based marketing. General marketing of the company and brand is not included in the cost of direct marketing.

The Group's contribution from sales activities for the period was 47,923 KSEK (25,662 TSEK), an increase of 87% compared to the same period the previous year.

COMMENTS ON THE DISTRIBUTION OF INCOME AND CONTRIBUTIONS FROM SALES ACTIVITIES

Net sales is up from higher ARPDAU cross the portfolio, primarily ad revenues grow. Contribution is up after higher net sales, with a higher share of ads, in combination with lower costs for user acquisition.



KEY INDICATORS FOR THE BUSINESS CONTD.

2020/21

OTHER KEY INDICATORS

The company monitors its operations according to a number of key performance indicators that reflect how the games industry in general measures its business activities. These indicators are defined as follows;

DAU and MAU are defined as the number of unique daily and monthly users respectively that use one of the company's products, presented as an average over the period, adjusted for the number of days in the months in the period. Each individual game's unique users are summed up to present the company's total unique users.

MUP is the number of unique users who made a purchase in one of the company's products. A purchase is defined as a purchase in accordance with the above definition of in-app purchases and to a value greater than zero. The value is reported as an average value over the three months in the period.

ARPDAU is calculated as the company's daily average of net sales during the period divided by DAU. Riksbanken's average exchange rate per month is used for translation into USD.

THE BUSINESS'S KEY INDICATORS DURING THE PERIOD

DAU for the period 1.6 million (2.0 million), a decrease of 16% compared with the same period the previous year. MAU for the period 5.5 million (6.4 million), a decrease of 14% compared with the same period the previous year. MUP for the period 47.4 thousand (54.6 thousand), a decrease of 13% compared with the same period the previous year. ARPDAU for the period 5.4 US \$ cent (3.4 US \$ cent), an increase of 59% compared with the same period the previous year.

COMMENTS TO THE KPIs

DAU and MAU compared with numbers from a period during Q3 2019/2020 that temporarily saw a high influx of players, a trend that continued to impact DAU during Q4. In addition the lower marketing volumes effects the DAU and MAU as well as causing a decrease in MUP in Wordzee.



OTHER DISCLOSURES

PARENT COMPANY

The parent company MAG Interactive AB (publ), corporate ID number 556804-3524, has its registered office in Stockholm with 72 employees. A big part of the Group's business activity is in the parent company, with employees, agreements, intangible assets (incl. IP) and revenues. There are ten subsidiaries in the group, MAG Games Ltd, with its registered office in Brighton and 22 employees, has only Group internal invoicing and carries out development and other functions in the company's operations. MAG United AB, with its registered office in Stockholm, has no employees. Sventertainment AB, with its registered office in Stockholm, is a subsidiary group consisting of six companies and was acquired during the first guarter 2020/21. Sventertainment is the developer and publisher of the trivia app Primetime and has 16 employees. Apprope AB, is the developer being mobile casual games like Word Mansion, Apprope AB was acquired during the second guarter of 2020/21 and has 2 employees.

ACCOUNTING PRINCIPLES

The consolidated accounts for the MAG Interactive AB Group ("MAG Interactive") have been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the EU as well as RFR 1 Complementary Accounting Rules for Groups and the Swedish Annual Accounts Act. This interim report has been prepared in accordance with IAS 34 Interim Financial Reporting, the Swedish Annual Accounts Act and RFR 1 Complementary Accounting Rules for Groups. The parent company's financial statements have been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Annual Reporting Board's recommendation RFR 2 Accounting for Legal Entities. The application of RFR 2 means that the parent company, in the interim report for the legal entity, applies all of the EU-adopted IFRS and statements as far as is possible within the framework of the Swedish Annual Accounts Act, the Swedish Act on Safeguarding Pension Commitments and with due reference to the relationship between accounting and taxation. For a more detailed description of the accounting policies applied for the Group and the parent company in this interim report, see Note 2 in the annual report for 2019/2020.





OTHER DISCLOSURES

ANNUAL REPORT AND RESOLUTION REGARDING PROPOSAL OF DIVIDEND

The board of MAG Interactive AB (publ) has decided to propose to the annual general meeting to adopt a resolution to not pay out dividends. The annual report will be published on the company website in week 50.

RISKS AND UNCERTAINTIES

Like all other companies, MAG Interactive is exposed to risks in its business activities. To name some of these risks: dependence on key persons, exchange rate fluctuations, delays in launches, unsuccessful launches, changes in external sales partners when such changes are entirely beyond the company's control. The company's Board of Directors and management work on an ongoing basis on risk management in order to minimize these effects. For more information regarding the risks and uncertainties, please refer to the annual report of 2019/2020.

CURRENCY EFFECTS

MAG Interactive is exposed to a large number of currencies based on the way that Google Play and Apple App Store operate. The most important market for the company is USA. In addition most of the advertising income is realized in USD, and the majority of the direct marketing is purchased in USD. The most important currency is thus USD.

CERTIFIED ADVISER

FNCA Sweden AB is appointed as the Company's Certified Adviser and ensures that the Company complies with the Nasdaq First North rules. FNCA does not hold any shares in MAG Interactive.

PERSONNEL

The average number of employees during the quarter was 110, compared to 90 the same period the previous year.

CONTACT

Further information is available on the company's website: maginteractive.se/investor-relations

Or contact

Daniel Hasselberg, CEO, at <u>daniel@maginteractive.se</u> Magnus Wiklander, CFO, at <u>magnus.wiklander@maginteractive.se</u>

MAG INTERACTIVE AB (PUBL)

Drottninggatan 95A 113 60 Stockholm Sweden



OTHER DISCLOSURES CONTD.

2020/21

FURTHER REPORTING DATES

AGM Interim Report Q1 September 2021 – November 2021 Interim Report Q2 September 2021 – February 2022 Interim Report Q2 September 2021 – May 2022 January 19, 2022 January 19, 2022 April 4, 2022 June 29, 2022

AUDIT

This report has not been reviewed by auditors.

TWITCH STREAM

On October 20, 2021 at 10:00 CET, CEO Daniel Hasselberg and CFO Magnus Wiklander will present the Interim Report live on Twitch. The presentation will be held in English. Link to the Twitch feed <u>www.twitch.com/maginteractive</u> Daniel Hasselberg will also take questions on Twitter during the course of the day, write to @d_hasselberg or @maginteractive. More information is available at <u>maginteractive.se/investors</u>

STATEMENTS ABOUT THE FUTURE

Certain formulations can be, or interpreted to be, forecasts about the future. In cases where such statements are made, MAG Interactive's management and Board of Directors have assessed the assumptions behind these statements as being reasonable. There are, however, risks in all statements about the future, and the actual outcome with regard to the external environment and the company may deviate significantly from what has been stated. What is stated with reference to the future is made in the light of the information that the company has at the time of the statement, and the company assumes no obligation to update such statements if new information arrives at a later date that in any way changes the conditions relating to the statement.



ASSURANCE BY THE BOARD OF DIRECTORS

ASSURANCE BY THE BOARD OF DIRECTORS Stockholm October 20, 2021

> **DANIEL HASSELBERG** CEO, Board member

> > ANDRAS VAJLOK Board member

ASBJOERN SOENDERGAARD Board member

JONAS ERIKSSON Chairman of the Board

> **TEEMU HUUHTANEN** Board member

TAINA

TAINA MALÉN Board member

Number of shares at the end of the period

Number of shares at the end of the period fully diluted

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

2020/21

| Amounts in KSEK | Note | Jun 21-Aug 21 | Jun 20-Aug 20 | Sep 20-Aug 21 | Sep 19-Aug 20 |
|--|-----------------|-----------------------|---------------|---------------|-----------------|
| Operating income | | | | | |
| Net sales | 1 | 69,647 | 55,100 | 286,584 | 217,567 |
| Own work capitalised | | 7,581 | 6,836 | 35,026 | 28,099 |
| Other operating income | | 734 | 780 | 3,373 | 2,046 |
| Total | | 77,961 | 62,716 | 324,983 | 247,711 |
| Operating expenses | | | | | |
| Sales related costs | 2 | -14,060 | -14,650 | -61,674 | -51,129 |
| User acquisition | | -15,026 | -21,565 | -76,718 | -72,774 |
| Other external expenses | | -7,812 | -8,045 | -34,171 | -28,791 |
| Personnel costs | | -19,321 | -10,791 | -95,803 | -73,860 |
| Total operating expenses | | -56,218 | -55,051 | -268,367 | -226,554 |
| EBITDA | | 21,743 | 7,664 | 56,617 | 21,157 |
| Depreciation and write downs of tangible and intangible non-current assets | 3 | -12,938 | -9,905 | -49,258 | -37,768 |
| Operating profit/loss (EBIT) | | 8,804 | -2,240 | 7,358 | -16,611 |
| Financial items | | -, | _, | -, | |
| Profit/loss from securities | | 0 | 0 | 0 | -663 |
| Interest income and similar | | 249 | 1,695 | 495 | 729 |
| Interest expense and similar | | 282 | -4,212 | -1,589 | -6,090 |
| Total financial items | | 531 | -2,517 | -1,094 | -6,025 |
| Profit/loss after financial items | | 9,335 | -4,757 | 6,264 | -22,636 |
| Taxes | | -1,455 | 1,080 | 764 | 5,265 |
| Profit/loss for the period | | 7,880 | -3,678 | 7,027 | -17,37 1 |
| Other comprehensive result | | | | | |
| Exchange rate differences | | 122 | -191 | 429 | -659 |
| Total comprehensive income for the period | | 8,003 | -3,869 | 7,457 | -18,029 |
| The profit/loss and total comprehensive income for the year are attributable in fu | ull to the pare | nt company's sharehol | ders. | | |
| Earnings per share (based on average number of shares) | | 0.30 | -0.14 | 0.27 | -0.66 |
| Earnings per share fully diluted (based on average number of shares) | | 0.28 | -0.13 | 0.25 | -0.63 |
| Average number of shares during the period | | 26,454,632 | 26,409,736 | 26,454,632 | 26,343,600 |
| Average number of shares during the period fully diluted | | 28,135,650 | 27,678,719 | 27,874,899 | 27,530,821 |

26,454,632

28,135,650

26,454,632

27,614,148

26,454,632

24

26,454,632

28,135,650

MAG Interactive

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CONSOLIDATED BALANCE SHEET ASSETS

| Amounts in KSEK | Note | 31/8 2021 | 31/8 2020 |
|---|------|-----------|-----------|
| ASSETS | | | |
| Goodwill | 5, 6 | 160,696 | 77,153 |
| Other intangible assets | 5, 6 | 108,376 | 64,690 |
| Total intangible assets | | 269,071 | 141,843 |
| Right-of-use assets | | 43,341 | 52,751 |
| Equipment, tools, fixtures and fittings | | 8,157 | 8,438 |
| Total tangible assets | | 51,498 | 61,190 |
| Other long-term receivables | | 4,107 | 4,052 |
| Deferred tax assets | | 7,615 | 5,841 |
| Total financial non-current assets | | 11,722 | 9,893 |
| Total non-current assets | | 332,291 | 212,926 |
| Current assets | | | |
| Trade and other receivables | | 33,153 | 23,015 |
| Current tax assets | | 8,744 | 1,075 |
| Other current receivables | | 1,156 | 979 |
| Prepaid expenses and accrued income | | 5,707 | 13,360 |
| Cash and cash equivalents | | 95,515 | 160,630 |
| Total current assets | | 144,277 | 199,059 |
| TOTAL ASSETS | | 476,568 | 411,985 |

CONSOLIDATED BALANCE SHEET LIABILITIES AND EQUITY

| Amounts in KSEK | Note | 31/8 2021 | 31/8 2020 |
|---|------|-----------|-----------|
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Share capital | | 688 | 687 |
| Other contributed capital | | 284,295 | 282,176 |
| Reserves | | -1,812 | -2,241 |
| Retained earnings incl. comprehensive income for the period | | 40,245 | 33,218 |
| Total equity | | 323,416 | 313,840 |
| Long-term liabilities | | | |
| Deferred tax liabilities | | 22,325 | 13,326 |
| Long-term lease liabilities | | 36,127 | 45,239 |
| Other long-term liabilities | 5, 6 | 43,739 | 0 |
| Total long-term liabilities | | 102,191 | 58,565 |
| Current liabilities | | | |
| Trade and other payables | | 12,528 | 11,919 |
| Current tax liabilitiy | | 392 | 86 |
| Short-term bank loans | | 137 | 0 |
| Accrued expenses and prepaid income | | 16,587 | 15,119 |
| Short-term lease liabilities | | 9,391 | 9,107 |
| Other current liabilities | | 11,925 | 3,349 |
| Total current liabilities | | 50,960 | 39,581 |
| TOTAL EQUITY AND LIABILITIES | | 476,568 | 411,985 |
| | | | |

CONSOLIDATED CASH FLOW STATEMENT

| Amounts in KSEK | Note | Jun 21-Aug 21 | Jun 20-Aug 20 | Sep 20-Aug 21 | Sep 19-Aug 20 |
|--|------|---------------|---------------|---------------|---------------|
| Operating activities | | | | | |
| Profit/loss before financial items | | 8,804 | -2,240 | 7,358 | -16,611 |
| Adjustments for items not part of cash flow | | | | | |
| LTIP | | 225 | 97 | 652 | 457 |
| Depreciations and write-downs | 3 | 12,938 | 9,905 | 49,259 | 37,768 |
| Interest received | | 0 | 176 | 5 | 729 |
| Interest paid | | -298 | -430 | -1,277 | -1,541 |
| Income tax paid | | -211 | 1,033 | 394 | 10,656 |
| Cash flow from operating activities before change in working capital | | 21,459 | 8,540 | 56,390 | 31,458 |
| Change in current operating receivables | | 6,918 | -2,340 | 6,427 | -6,153 |
| Change in current operating liabilities | | -5,338 | -5,254 | -12,797 | 12,569 |
| Change in working capital | | 1,580 | -7,594 | -6,370 | 6,416 |
| Cash flow from operating activities | | 23,038 | 946 | 50,020 | 37,874 |
| Investing activities | | | | | |
| Capitalized work | | -7,581 | -6,836 | -35,026 | -28,099 |
| Investments in and merged tangible non-current assets | | -42 | -819 | -2,231 | -5,102 |
| Payment for acquisition of subsidiary, net of cash acquired | | 0 | 0 | -63,091 | (|
| Change in financial investments | | 0 | 5 | -48 | -2,641 |
| Cash flow from investing activities | | -7,623 | -7,649 | -100,397 | -35,842 |
| Financing activities | | | | | |
| Warrants | | 0 | 147 | 1,468 | 504 |
| Amortized loans | | -2,326 | -2,233 | -16,385 | -22,428 |
| Cash flow from financing activities | | -2,326 | -2,086 | -14,917 | -21,924 |
| Increase/decrease in cash and cash equivalents | | | | | |
| Cash flow for the period | | 13,089 | -8,789 | -65,293 | -19,892 |
| Effects of exchange rate changes | | 829 | -2,263 | 178 | -4,549 |
| Opening cash and cash equivalents | | 81,598 | 171,683 | 160,630 | 185,071 |
| Closing cash and cash equivalents | | 95,515 | 160,630 | 95,515 | 160,630 |
| | | | | | |

MAG Interactive

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| KSEK | Share capital | Other external capital | Reserves | Retained earnings | Total equity |
|----------------------------|---------------|------------------------|----------|--------------------------|--------------|
| Opening balance 1/9 2020 | 687 | 282,176 | -2,241 | 33,218 | 313,840 |
| Profit/loss for the period | | | | 7,027 | 7,027 |
| Exchange rate differences | | | 429 | | 429 |
| Total comprehensive income | | | 429 | 7,027 | 7,456 |
| LTIP | 1 | 2,119 | | | 2,120 |
| Closing balance 31/8 2021 | 688 | 284,295 | -1,812 | 40,245 | 323,416 |

| KSEK | Share capital | Other external capital | Reserves | Retained earnings | Total equity |
|----------------------------|---------------|------------------------|----------|--------------------------|--------------|
| Opening balance 1/9 2019 | 684 | 281,219 | -1,583 | 50,588 | 330,908 |
| Profit/loss for the period | | | | -17,371 | -17,371 |
| Exchange rate differences | | | -659 | | -659 |
| Total comprehensive income | | | -659 | -17,371 | -18,029 |
| LTIP | 3 | 957 | | | 961 |
| Closing balance 31/8 2020 | 687 | 282,176 | -2,241 | 33,218 | 313,840 |

PARENT COMPANY'S INCOME STATEMENT



| | 51,566 | | | |
|---|---------|---|---|---|
| | 51,566 | | | |
| | 1 | 85,353 | 234,101 | 217,566 |
| | 806 | -8,383 | 3,661 | 2,046 |
| | 52,372 | 76,970 | 237,762 | 219,612 |
| | | | | |
| | -11,526 | -15,287 | -53,016 | -51,168 |
| | -5,754 | -21,567 | -51,245 | -72,774 |
| | -15,663 | -11,132 | -59,173 | -35,568 |
| | -11,712 | -14,046 | -69,664 | -74,511 |
| | -44,656 | -62,032 | -233,099 | -234,022 |
| | 7,716 | 14,938 | 4,663 | -14,410 |
| 3 | -4,878 | -18,071 | -19,494 | -20,574 |
| | 2,839 | -3,134 | -14,831 | -34,985 |
| | | | | |
| | 0 | 0 | 0 | -663 |
| | 271 | 849 | 275 | 1,265 |
| | 590 | -4,461 | -6 | -5,403 |
| | 860 | -3,612 | 269 | -4,802 |
| | 3,699 | -6,746 | -14,562 | -39,786 |
| | -1,285 | 1,579 | 766 | 5,944 |
| | 2,414 | -5,166 | -13,796 | -33,843 |
| | 3 | -11,526 -5,754 -15,663 -11,712 -44,656 7,716 3 -4,878 2,839 0 271 590 860 3,699 -1,285 | -11,526 -15,287 -5,754 -21,567 -15,663 -11,132 -11,712 -14,046 -44,656 -62,032 7,716 14,938 3 -4,878 -18,071 2,839 -3,134 0 0 271 849 590 -4,461 860 -3,612 3,699 -6,746 -1,285 1,579 | -11,526 -15,287 -53,016 -5,754 -21,567 -51,245 -15,663 -11,132 -59,173 -11,712 -14,046 -69,664 -44,656 -62,032 -233,099 7,716 14,938 4,663 3 -4,878 -18,071 -19,494 2,839 -3,134 -14,831 0 0 0 0 271 849 275 590 -4,461 -6 860 -3,612 269 3,699 -6,746 -14,562 -1,285 1,579 766 |

The parent company has no items recorded as other comprehensive income, and total comprehensive income therefore corresponds with the profit/loss for the period.

MAG Interactive

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PARENT COMPANY'S BALANCE SHEET ASSETS

| Amounts in KSEK | Note | 31/8 2021 | 31/8 2020 |
|--|------|-----------|-----------|
| ASSETS | | | |
| Goodwill | | 17,059 | 30,707 |
| Other intangible assets | | 23,500 | 27,260 |
| Total intangible assets | | 40,559 | 57,967 |
| Equipment, tools, fixtures and fittings | | 5,648 | 5,579 |
| Total tangible non-current assets | | 5,648 | 5,579 |
| Participation in Group companies | | 176,151 | 47,252 |
| Other long-term receivables | | 9,599 | 9,607 |
| Long-term receivables from Group companies | | 166 | 136 |
| Total financial non-current assets | | 185,915 | 56,995 |
| Total non-current assets | | 232,122 | 120,541 |
| Current assets | | | |
| Trade and other receivables | | 24,795 | 23,015 |
| Short-term receivable from Group companies | | 32 | 0 |
| Other receivables | | 9,323 | 2,410 |
| Prepaid expenses and accrued income | | 4,694 | 13,213 |
| Total current assets | | 38,972 | 38,638 |
| Cash and cash equivalents | | 80,306 | 156,668 |
| TOTAL ASSETS | | 351,400 | 315,847 |

PARENT COMPANY'S BALANCE SHEET LIABILITIES AND EQUITY

| Amounts in KSEK | Note | 31/8 2021 | 31/8 2020 |
|---|------|-----------|-----------|
| EQUITY AND LIABILITIES | | | |
| Restricted equity | | | |
| Share capital | | 688 | 687 |
| Non-restricted equity | | | |
| Other contributed capital | | 315,684 | 313,565 |
| Retained earnings incl. comprehensive income for the period | | -48,745 | -34,949 |
| Total equity | | 267,628 | 279,304 |
| Provisions | | | |
| Deferred tax liabilities | | 4,841 | 5,616 |
| Other provisions | | 43,739 | 0 |
| Total provisions | | 48,580 | 5,616 |
| Current liabilities | | | |
| Trade and other payables | | 9,001 | 11,702 |
| Liabilities to Group companies | | 3,997 | 2,845 |
| Other liabilities | | 9,335 | 3,140 |
| Accrued expenses and prepaid income | | 12,858 | 13,241 |
| Total current liabilities | | 35,192 | 30,928 |
| TOTAL EQUITY AND LIABILITIES | | 351,400 | 315,847 |
| | | | |

DEFINITIONS

| Term | Description |
|------------------------------------|---|
| Net sales | Total game revenue, drawn from In-app purchases and advertising sales. MAG records the full value of items sold as In-app purchases and reports the platform share as Sales related costs. The Platform fee is normally 30% of the item price (Apple and Google). |
| In-app purchases | The value of purchases made in an app through Google Play or Apple App Store or other such store. |
| Advertising sales | Net sales from ads in the games. |
| Activated costs for own account | Development work activated to the balance sheet. The company activates personnel costs, including social fees and other related costs such as office space, for games in soft launch and live games. Soft launch is the last development phase prior to global launch and the probability of a global launch is high. |
| Platform fee | 30% of the In-app purchases are costs to the platform, primarily Google Play and Apple App Store. Subscriptions have a reduced fee of 15% after a user has been a subscriber for 12 months. |
| User acquisition | Marketing costs with direct connection to one of the games and with measurable effect and demands on ROI (return on investment). A common ROI requirement is to have the investment paid back as net revenues within six or nine months, and longer periods can be relevant in situations with strong retention and long term monetization. |
| Game contribution | Net sales minus platform fees (primarily to Google and Apple) minus direct marketing. |
| EBITDA | Profit/loss before financial items, taxes and depreciation. |
| Equity/asset ratio | Equity as a percentage of total assets. |
| DAU | Average number of Daily Active Users for the days during the period. Calculated as the sum of DAU for the individual games in such a way so that a player that plays more than one game in one day is counted once per game. |
| MAU | Average number of Monthly Active Users over the months during the period. Calculated as the sum of MAU for the individual games in such a way so that a player that plays more than one game in one month is counted once per game. An average over the months in the period is calculated. |
| MUP | Average Monthly Unique during the period is the total number of unique users that makes an In-app purchase in a game. Counted in such a way that a user that makes purchases in more than one game during the month is counted once per game. An average over the months in the period is calculated. |
| ARPDAU | Daily average Net sales per daily active user (DAU). If nothing else is stated this is measured in US cents. |



| | Jun 21-Aug 21 | Jun 20-Aug 20 | Sep 20-Aug 21 | Sep 19-Aug 20 |
|-----------------------------------|---------------|---------------|---------------|---------------|
| Amounts in KSEK | | | | |
| NOTE 1: DISTRIBUTION OF NET SALES | | | | |
| In-app purchases | 25,139 | 26,302 | 111,602 | 83,586 |
| Advertising income | 44,239 | 28,798 | 174,259 | 133,390 |
| Other | 269 | 0 | 723 | 591 |
| Total | 69,647 | 55,100 | 286,584 | 217,567 |
| NOTE 2: SALES RELATED COSTS | | | | |
| Platform fee | -6,698 | -7,873 | -32,516 | -25,058 |
| Server costs | -4,147 | -4,988 | -17,688 | -17,868 |
| Other sales related costs | -3,215 | -1,790 | -11,470 | -8,202 |
| Total sales related costs | -14,060 | -14,651 | -61,674 | -51,128 |

| | Jun 21-Aug 21 | Jun 20-Aug 20 | Sep 20-Aug 21 | Sep 19-Aug 2 |
|---|---------------|---------------|---------------|--------------|
| Amounts in KSEK | | | | |
| NOTE 3: DEPRECIATIONS AND DISPOSALS | | | | |
| Group | | | | |
| Right-of-use assets | -2,431 | -2,410 | -9,705 | -8,46 |
| Equipment, tools, fixtures and fittings | -817 | -655 | -3,212 | -2,06 |
| Intellectual properties | -2,565 | -939 | -9,427 | -3,75 |
| Own work capitalized | -7,125 | -5,901 | -26,914 | -23,47 |
| Total | -12,938 | -9,905 | -49,259 | -37,76 |
| Parent | | | | |
| Goodwill | -3,412 | -13,647 | -13,647 | -13,64 |
| Equipment, tools, fixtures and fittings | -525 | -407 | -2,087 | -1,07 |
| Intellectual properties | -940 | -3,759 | -3,760 | -3,75 |
| Intercompany related depreciations | 0 | -258 | 0 | -2,09 |
| Total | -4,877 | -18,071 | -19,494 | -20,57 |
| NOTE 4: ADJUSTED EBITDA AND EBIT | | | | |
| Retroactive research and development deductible | 0 | -7,621 | 0 | -7,62 |
| Acquisition cost | 0 | 515 | 525 | 51 |
| Social contribution from re-evaluation of option programs | 1,244 | 38 | -533 | 15 |
| Total adjustments | 1,244 | -7,068 | -8 | -6,95 |
| EBITDA | 21,743 | 7,664 | 56,617 | 21,15 |
| Adjusted EBITDA | 22,987 | 596 | 56,609 | 14,20 |
| EBIT | 8,804 | -2,240 | 7,358 | -16,61 |
| Adjusted EBIT | 10,048 | -9,308 | 7,350 | -23,56 |

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NOTE 5: ACQUISITION OF APPROPE

In Januari 2021 MAG Interactive AB (publ) acquired 100 % of the shares in Apprope AB (corp no 556899-3967) and the company became a wholly-owned subsidiary. Apprope is a Swedish mobile game studio and has developed casual word games like Word Mansion and Word Bubbles.

The acquisition was financed through existing cash and cash equivalents. The upfront payment of the acquisition totalled to 50 MSEK and the contingent consideration, earnout, is subject to a cap of 50 MSEK. Apprope is consolidated in MAG's financial reports as of January 4 2021.

The purchase consideration follows:

KSEK

Purchase price

| Cash and cash equivalents | 50,000 |
|------------------------------|--------|
| Contingent consideration | 17,402 |
| Total purchase consideration | 67,402 |

Preliminary purchase price allocation

| Purchase price allocation of | Sventertainment is | presented below. |
|------------------------------|--------------------|------------------|
|------------------------------|--------------------|------------------|

| KSEK | |
|---|------------------|
| Property, plant and equipment | 11 |
| Long-term receivables | 7 |
| Current receivables excluding cash and cash equivalents | 6,670 |
| Cash and cash equivalents | 9,361 |
| Long-term liabilities | -10,990 |
| Current liabilities | -5,001 |
| Total acquired net assets excl consolidated values | 58 |
| | |
| Intellectual property | 25,000 |
| Intellectual property Deferred tax liabilties | 25,000 -5,150 |
| | , |

The goodwill is allocated to synergy effects and the word game Word Mansion.

NOTE 6: ACQUISITION OF SVENTERTAINMENT GROUP

In September 2020 MAG Interactive AB (publ) acquired 100 % of the shares in Sventertainment AB (corp no 559155-8464) and the company became a wholly-owned subsidiary. Sventertainment AB is the creator of the successful trivia app Primetime, which broadcasts live trivia seven days a week.

The acquisition was financed through existing cash and cash equivalents. The upfront payment of the acquisition totalled to 20 MSEK and the contingent consideration, earnout, is subject to a cap of 80 MSEK. Futhermore, a payment of additional 4 MSEK was made for the net assets. Sventertainment is consolidated in MAG's financial reports as of September 1 2020.

The purchase consideration follows:

KSEK

Purchase price

| Cash and cash equivalents | 24,407 |
|------------------------------|--------|
| Contingent consideration | 32,250 |
| Total purchase consideration | 56,657 |

Purchase price allocation

Purchase price allocation of Sventertainment is presented below.

KSEK

| Property, plant and equipment | 492 |
|---|------------------------|
| Current receivables excluding cash and cash equivalents | 2,222 |
| Cash and cash equivalents | 5,754 |
| Long-term liabilities | -208 |
| Current liabilities | -3,265 |
| | |
| Total acquired net assets excl consolidated values | 4,994 |
| Total acquired net assets excl consolidated values Intellectual property | 4,994 20,000 |
| | , |
| Intellectual property | 20,000 |

The goodwill is allocated to synergy effects and global expansion.